



YOUR FUTURE IS BRIGHT WITH HOLSTEIN CANADA

## Holstein Solutions Partner

Territory: Manitoba, Saskatchewan & Alberta



HOLSTEIN CANADA is the largest dairy breed association in Canada, serving our membership of 10,000 active dairy producers since 1884. With dynamic leadership and a clear vision, we are building an exciting, tech-friendly future. We offer a team-oriented workplace, supportive leadership, and a chance for you to play a role in the future of the dairy industry.

**YOU KNOW COWS!** You take great pride in being driven and accountable. You work quickly, think objectively and stay organized. You enjoy working independently and maintaining strong team relationships from a distance. You are an excellent listener, and you educate and communicate easily. You can use your knowledge and experience to help other producers.

In this role, **YOU WILL:**

- Assess animals based on classification program and DFC's proAction® Animal Care pillar
- Support improved herd management by educating producers on herd strengths, weaknesses and comparisons to national benchmarks
- Share knowledge on dairy trends, genetics, Holstein Canada services, and industry news
- Set and achieve client recruitment and client retention goals
- Attend farm visits, meetings, conferences and trade shows
- Assist producers with updating registrations and other record-keeping

**YOU OFFER:**

- 3-5 years working experience in the dairy industry
- Post-secondary education in agriculture (preferred)
- Knowledge of dairy cattle conformation, animal care assessments and Holstein Canada programs and services
- Solid understanding of the business needs of dairy producers in western Canada
- Strong customer service, knowledge-sharing and relationship-building skills
- Comfort with MS Office, online meetings and adaptable to new technology
- Exceptional time management, organization and independent working skills
- Ability to travel (approximately 70% of the time)
- Valid driver's license and proof of insurability

Contact: [hr@holstein.ca](mailto:hr@holstein.ca)

Submit application by: October 29, 2021

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*We are committed to providing a barrier-free recruitment process for those with disabilities. If you require any accommodation at any step in the process, we will work with you to meet your needs – simply contact a member of the HR team.*

*Thank you for your application to Holstein Canada. Due to the volume of applications, only selected candidates will be contacted.*